

MAPA

INDEPENDENT FAMILY HOUSE



MAPA PROPERTY

Real estate, *differently.*

Sales, property search under mandate, management, building management and works. One point of contact for your property project in Luxembourg.

REAL ESTATE, FULL COMMITMENT

MAPAPROPERTY.LU

Your property project, *our commitment.*

MAPA Property is the real estate division of MAPA Independent Family House. We start from your practical question. Then we follow your project from start to finish: from the search or the listing to the deed of sale, then the management and enhancement of the property.

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One point of contact, from the first meeting to the handover of the keys.

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Services in one place: sales, search, management and building management, works.

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Commission from banks or insurers.

WHO IT IS FOR

Families · main residence, letting, passing on a property.

Investors · residential and investment properties.

Entrepreneurs and business leaders · settling in Luxembourg.

Athletes · settling in and off-pitch organisation.

Independence

An independent reading of the issues, with no product to sell.

Discretion

A relationship built on trust.

High standards

Selected, licensed professionals.

Long-term vision

Decisions made for the long run.

Four services, *one point of contact.*

01

Sales

Sale and letting of residential and investment properties. Negotiation and follow-up through to the deed of sale.

Exclusive, semi-exclusive or simple mandate

Free valuation with a sales mandate

Letting and tenant selection

02

Property search under mandate

Targeted search, including off-market, based on your criteria and timeline.

In Luxembourg, in Europe and internationally

Shortlisting, viewings, negotiation

Support through to the deed of sale

03

Management & building management

Rental management of your properties and co-ownership building management.

Rent and tenant follow-up

Relations with co-owners

Maintenance coordination

04

Works & enhancement

Site supervision, renovation and solar protection, with qualified contractors.

Renovation before sale or letting

Home staging

Solar protection

FEES

According to the fee schedule published on mapaproperty.lu. The terms of each assignment are set in writing in the mandate or contract, before any commitment.

The right professionals, *at the right time.*

A property project often involves several professions. MAPA remains your point of entry and coordinates the professionals your project needs.

FINANCING

Banks and brokers

LEGAL

Notaries and lawyers

TAX

Tax advisers

ACCOUNTING

Accountants and auditors

ARCHITECTURE

Architects and designers

WORKS

Contractors and craftsmen

ENHANCEMENT

Home staging and solar protection

Legal, financial and tax advice, accounting and other regulated services are provided by the relevant licensed professionals, under their own responsibility and for their own fees. MAPA receives no commission from banks or insurers. Any other fee from a partner is disclosed to the client.

BEYOND REAL ESTATE

MAPA Synergy

Organisation, development and a network of experts.

MAPA Trophy Assets

Aviation, yachting, cars.

CONTRESENS

Coaching for business leaders and families.

Tailored support, *at every stage.*

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| 01 | Listen | Start from your practical question, then your project. |
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| 02 | Clarify | Lay out the options and priorities. |
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| 03 | Connect | Bring in the right professionals at the right time. |
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| 04 | Coordinate | Move the people involved and the decisions forward. |
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| 05 | Follow up | Ensure continuity through to completion and beyond. |
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OUR COMMITMENTS

Your interests, our priority.

An independent approach	No product to sell and no commission from banks or insurers.
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Absolute discretion	Confidentiality in discussions and introductions.
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Personalised support	Solutions built around your actual situation.
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Market knowledge	A local and international network, activated as needed.
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Lasting solutions	Favouring consistency and value over time.
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YOUR CONTACT

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Head of MAPA Property

Sales, property search under mandate and off-market sourcing.

Let's talk about
your project.

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Book
a meeting

MAPA Property is a division of MAPA Independent Family House, operated by MAPA SYNERGY S.à r.l., Luxembourg.
RCS Luxembourg B241974.

Business permit no. 10108681/0-1-2-3-4: real estate agent, property manager, co-ownership building manager, real estate business introducer.

Fees according to the schedule published on mapaproperty.lu.